

## Message Text

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ACTION EUR-08

INFO OCT-01 SS-14 ISO-00 EB-04 INR-05 PM-03 MCE-00  
H-01 L-01 /037 W

-----106338 300138Z /70

R 281718Z APR 78  
FM AMEMBASSY LONDON  
TO SECSTATE WASHDC 5657  
SECDEF WASHDC  
INFO USMISSION USNATO  
USCINCEUR  
USNMR SHAPE

C O N F I D E N T I A L LONDON 06801

LIMDIS

DEFENSE FOR USD/R&E PERRY AND ASD/ISA MCGIFFERT

E. O. 11652: XGDS-1  
TAGS: UK MASS MPOL MMOL  
SUBJECT: SPECIALITY METALS

1. ANDERSON, DEPUTY UNDER SECRETARY/PMS, PROCUREMENT EXECUTIVE, TOLD POL-MIL ATTACHE THAT MOD IS FLOATING THROUGH FCO FOR CLEARANCE "A VERY STIFF" AIDE MEMOIRE COMPLAINING ABOUT REPRESENTATIVE NICHOLS' (ALABAMA) AMENDMENT WHICH CONSTRAINS DOD FROM PROCURING END-ITEMS OVERSEAS HAVING SPECIALTY METALS NOT PRODUCED IN THE US. ANDERSON SAID THIS TYPE OF AMENDMENT IS A CLASSIC CASE OF THE LEGISLATURE UNDERMINING THE EXECUTIVE. IT IS THIS KIND OF THING, HE SAID, WHICH FORCES EUROPEANS TO SERIOUSLY DISCOUNT THE ABILITY OF DOD TO DELIVER ON THE "TWO-WAY STREET." ANDERSON SAID THE UK EMBASSY ASSESSMENT IS THAT IT IS "TOUCH AND GO" WHETHER THE ADMINISTRATION CAN REPAIR THE DAMAGE IN THE SENATE. HE PREDICTED THAT IF SENATE FAILS, THEN A NUMBER OF EUROPEAN COUNTRIES  
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MIGHT WEIGH-IN "COLLECTIVELY."

2. IN ANY EVENT, HE OPINED THAT WE LOSE MUCH OF OUR JUSTIFICATION FOR PUSHING HARD ON RATIONALIZATION/ STANDARDIZATION WHEN THE CONGRESS IS ABLE -- THROUGH SOMETHING LIKE THE NICHOLS AMENDMENT -- TO HOBBLE THE GOOD PROGRESS BEING MADE IN DOD. HE EMPHASIZED THE

NEGATIVE IMPACT THE NICHOLS AMENDMENT WOULD HAVE ON THE IEPG AND ON THE TAD AND OPINED THAT WHILE THE ISSUE WOULD NOT APPEAR ON ANY SUMMIT AGENDA, IT MAY WELL BE SOMETHING WHICH THE UK WILL WISH TO TAKE UP BILATERALLY WITH SECDEF.

3. TURNING TO THE RECENT PROPOSAL BY DR. PERRY AND SECDEF ON THE CONCEPT OF FUTURE PACKAGES OF WEAPONS SYSTEMS, PARTICULARLY OUR PROPOSAL VIS-A-VIS ANTI-TANK GUIDED WEAPONS, ANDERSON SAID THE UK IS GENUINELY INTERESTED. BUT, HE SAID, WE WOULD REALLY WHET EUROPEAN AS WELL AS UK APPETITES IF WE WOULD WORK THE NEXT GENERATION ANTI-TANK GUIDED WEAPON SYSTEM LETTING THE EUROPEANS "TAKE THE LEAD." WHEN ASKED WHAT THIS MEANT, HE SAID LETTING THE EUROPEANS DO THE LONG RANGE, HEAVIER WEAPON RATHER THAN THE MEDIUM-RANGE LIGHTER WEIGHT MISSILE. ANDERSON CONTENDED THAT THAT WOULD MAKE IT MUCH EASIER TO BRING THE GERMANS AND FRENCH AROUND AND, IN ANY CASE, IT HAD THE ATTRACTION FROM THE EUROPEAN VIEWPOINT OF HAVING "GREATER SALES POTENTIAL.

4. THIS ASPECT HE EMPHASIZED IS MOST IMPORTANT GIVEN THE GENERALLY SMALLER EUROPEAN RUNS AND THE NEED TO BOOST ECONOMIES OF SCALE. MOREOVER, ANDERSON ARGUED, THE US POLICY OF SALES CONSTRAINT SHOULD ARGUE FOR LETTING THE EUROPEANS OPT FOR THE SYSTEM WITH THE GREATEST SALES POTENTIAL SINCE THEY COULD FULFILL  
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THIRD COUNTRY NEEDS MORE "FREELY."

BREWSTER

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** METALS, AIDE MEMOIRE, LEGISLATIVE BILLS, EXPORT CONTROLS  
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**Copy:** SINGLE  
**Draft Date:** 28 apr 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
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**Disposition Reason:**  
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**Review Markings:**  
Sheryl P. Walter  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014